

## INVESTINDUSTRIAL ACQUIRES THE MAJORITY OF DELLA TOFFOLA, A LEADING DESIGNER AND MANUFACTURER OF MACHINERY AND AUTOMATED LINES FOR THE BEVERAGE INDUSTRY



*1st September 2020* – An investment company ("Investindustrial") indirectly owned by Investindustrial VII L.P. has signed an agreement to acquire a majority stake in Della Toffola S.p.A. and DT Invest S.r.l. ("Della Toffola").

The brothers Vittorio, Francesco and Luciano Della Toffola, who are the current sole shareholders, will remain minority shareholders with 26.5% of the share capital and will partner with Investindustrial, which will hold 73.5%.

Founded in 1958, the Italian Della Toffola is a world leader in the design and manufacturing of machines and automated lines across a range of beverage sectors. The group is active in bottling, water treatment and packaging systems, as well as in the alcoholic and non-alcoholic beverage markets including water and dairy products.

Della Toffola is headquartered in Trevignano (Treviso), operates 8 production plants (of which 7 in Italy) and 9 commercial branches in the most renowned global wine regions such as France, Spain, UK, Romania, USA, Australia, Argentina, Chile and Mexico. Della Toffola has 600 employees, and its products are distributed throughout the world, with approximately 77% of sales achieved internationally. The group has achieved a turnover of 144 million Euros in 2019.

With the investment from Investindustrial, Della Toffola will foster its growth and international expansion including through add-on acquisitions, maintaining its strong local roots and strengthening its positioning in existing markets, entering new business segments as well as expanding its local manufacturing presence into geographies with high potential.

**Andrea C. Bonomi, President of the Industrial Advisory Board of Investindustrial, commented:** "Della Toffola has a strong sectoral leadership position due to the development of its cutting-edge technologies and an internationalisation process carried out with a number of acquisitions. Della Toffola is the typical high-quality company in which Investindustrial invests, with significant plans to further strengthen the group's market share in the verticals currently served, the continuation of its international expansion and the entrance in new sectors".

**Vittorio Della Toffola, Chairman of Della Toffola SpA, commented:** "This is an significant moment for the growth of the company founded by our father over sixty years ago. With the investment of Investindustrial, our expansion and internationalisation projects will be strengthened and promoted, continuing the path that my brothers and I have pursued over the last years. Members of the third and fourth generation of the Della Toffola

family are active in the company , and we are delighted to support our new partner in the industrial value-creation project that will strengthen the group further".

### **About Investindustrial**

Investindustrial is a leading European group of independently managed investment, holding and advisory companies with €11 billion of raised fund capital. With ESG principles deeply embedded into the Firm's core approach, Investindustrial has a 30-year history of providing mid-market companies capital, industrial expertise, operational focus and global platforms to accelerate sustainable value creation and international expansion. Certain companies of the Investindustrial group are authorized by, and subject to regulatory supervision of the FCA in the United Kingdom and the CSSF in Luxembourg. Investindustrial's investment companies act independently from each other and each Investindustrial fund.

Additional information is available at [www.investindustrial.com](http://www.investindustrial.com).

### **About Della Toffola S.p.A.**

Della Toffola Group is a world leader in the design and manufacture of machines and automated lines for the entire beverage production process. The group is also active in bottling, water treatment and packaging systems, as well as in the alcoholic and non-alcoholic beverage markets and water and dairy products.

Founded in 1958 in Trevignano (Treviso, Italy), Della Toffola is one of the main developers and producers of technologically advanced solutions for the beverage industry, having built more than 500 complete wineries in its history. Today it is a diversified multinational company operating in every continent with eight production plants, nine commercial branches and two commercial brands, with about 600 employees. The products are distributed worldwide, with approximately 77% of sales generated internationally.

Additional information is available at [www.dellatoffola.it](http://www.dellatoffola.it)

### **For further information please contact:**

#### UK Media

Maitland/AMO

David Stürken

Mob: +44 (0) 7990 595 913

Email: [dsturken@maitland.co.uk](mailto:dsturken@maitland.co.uk)

Jonathan Cook

Mob: +44 (0) 7730 777 865

Email: [jcook@maitland.co.uk](mailto:jcook@maitland.co.uk)

#### Investindustrial

Carl Nauckhoff

Senior Principal and Head of Investor Relations

Tel: +44(0) 207 664 2138

e-mail: [cnauckhoff@investindustrial.com](mailto:cnauckhoff@investindustrial.com)

*Investindustrial Advisors Limited is registered in England with its registered address at 16 Palace Street, London SW1E 5JD and company number 01316019. Investindustrial Advisors Limited is authorised and regulated by the United Kingdom's Financial Conduct Authority as an Alternative Investment Fund Manager (Financial Services Register number: 170924).*