

INVESTINDUSTRIAL FURTHER CONSOLIDATES ITS LEADERSHIP IN THE WORLDWIDE WINEMAKING AND BEVERAGE MACHINES MANUFACTURING SECTOR THROUGH NEW ACQUISITIONS



10th December 2021 - Automation Machinery Holding Sàrl, a company owned by an independently managed subsidiary of Investindustrial VII L.P. (“Investindustrial”), has successfully completed three new acquisitions in Italy (Bertolaso, Ape Impianti and Permeare) with the aim to further consolidate its global leadership in the winemaking and beverage machineries market.

Following the acquisition of Della Toffola in November 2020, Investindustrial is pursuing the project to establish a worldwide leader in the wine & beverage sector by finalizing four additional acquisitions: Frilli (June 2021), an Italian company, leader in design and manufacture of distillation machineries and plants for distillation; Bertolaso (November 2021), historical leading brand in the design and manufacturing of automated bottling systems; Ape Impianti (November 2021), high quality business in the design and manufacturing of machineries and packaging systems for wine & spirits; and Permeare (November 2021), high range specialist in design and manufacturing of filtration machines.

As was the case in the acquisition of Della Toffola, all selling families and the historical shareholders of the four entities decided to join Investindustrial as co-investors, to support the evolution of the project to become the new integrated global leader (the “Group”).

Through these transactions, the Group has significantly strengthened its bottling and wine processing divisions and entered the end-of-the-line segment, becoming the one-stop-shop industrial leader in the sector.

Today, the Group is the worldwide leader in the wine and beverage machinery manufacturing market, organised in four strategic divisions: winemaking, bottling & packaging, beverage & dairy and tanks, aiming at offering to its clients integrated solutions throughout the wine and beverage production process. Following these acquisitions, the Group is expected to reach more than €220 million in revenues.

Andrea C. Bonomi, Chairman of the Industrial Advisory Board of Investindustrial, commented: *“The Group has gone from strength to strength in 2021. With today’s announcement it has reached a milestone in its international expansion, while maintaining its strong local roots and strengthening its role in existing markets. These acquisitions are further evidence of Investindustrial’s significant ability to establish partnerships with family businesses, strengthening them financially and supporting them to extract synergies, internationalise and capture global growth opportunities. I am delighted to see the Group position entrenched as a world leader in the winemaking sector, while targeting to replicate this leadership in several other beverage sectors.”*

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About Investindustrial

Investindustrial is a leading European group of independently managed investment, holding and advisory companies with €11 billion of raised fund capital. With ESG principles deeply embedded into the Firm's core approach, Investindustrial has more than 30-year history of providing mid-market companies capital, industrial expertise, operational focus and global platforms to accelerate sustainable value creation and international expansion. Certain companies of the Investindustrial group are authorized by, and subject to regulatory supervision of the FCA in the United Kingdom and the CSSF in Luxembourg. Investindustrial's investment companies act independently from each other and each Investindustrial fund.

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